

# Christopher D. Pacilio

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## Education

- State University of New York at Brockport, Brockport, NY, Bachelor of Science, 1999 (G.P.A. 3.05)
- Brockport High School, Brockport, NY 14420 1982-1986
- United States Soccer Federation, (USSF) National “B” Coaching License
- United States Soccer Federation (USSF) National Youth License
- TOPSOCCER Certified Trainer

## Coaching Experience

### **Head Men’s Soccer Coach, Jefferson Community College, Watertown, NY, August 2006 to Present**

#### *Responsibilities:*

- Recruiting, retaining and developing quality student-athletes with leadership potential and the ability to succeed at Jefferson Community College
- Implementing daily training sessions, technical and tactical development, fitness, nutritional, mental, and individual training programs
- Teaching and expanding valuable life skills such as leadership, accountability, time management, sportsmanship, and goal setting
- Game day preparation such as field set up, scouting opponents, and video tape breakdown
- Scheduling traditional and non-traditional contests, practices and travel arrangements
- Managing the men’s soccer operating budget and equipment purchasing
- Coordinating team fund raising and development

#### *Accomplishments:*

- 2006 - Present Career record at Jefferson Community College 33-68-8 (overall) and 15-26-5 (conference)
- 2008 & 2011 **Coach of the Year-- NJCAA Midstate Athletic Conference**
- 2009 & 2011 Led the team to **NJCAA Region III Midstate Athletic Conference Runner-up**
- 2006 - Present Produced **17** NJCAA Midstate Athletic Conference “All Conference Team” players
- 2006 - Present Produced **2** NJCAA Region III Division III “All Region Player”
- 2006 - Present Raised over \$40,000 in under 10 years

### **Director of Coaching, Northern New York Academy, 2009 to Present**

#### *Responsibilities:*

- Recruit Boys and Girls soccer players to form a four county area. Currently 143 Members
- Implement training session and developing players technically and tactically
- Establish a common curriculum and philosophy for the program
- Coach U17B and U15G
- Mentor and develop coaching staff.
- Manage programming within a \$42,000 year budget
- Organize USA/NNY Spring Friendly’s. - 40 team tournament. Teams from around New York State and Canada.

#### *Accomplishments:*

- 2011 NY State Thruway U14 Champions
- 2012 Region 1 Presidents Cup Semi Finalist

### **Olympic Development Staff Coach, New York State West Youth Soccer Association, 2009 to present**

#### *Responsibilities*

Coached 97, 98, 99 Boys teams for NYSWYSA and USSF Region I ODP Tournament

Coached and Administered -201 3 NYSW Academy-Watertown, NY

## Additional Coaching Experience

- Assistant Boys Varsity Coach, Bishop Kearney High School, Rochester, NY August 1999 to November 2000
  - Assistant 2000 New York State High School State Championship Class ‘C’ Finalist
- Men’s Coach, Central NY Empire Team, Empire State Games.
  - Bronze Medal winners
- U18 & 17 Boys Coach, Brockport Soccer Club, Brockport, NY

## **Professional Sales/Work Experience**

### **Executive Sales Professional & Certified Sales Trainer, Sanofi Pharmaceuticals, Bridgewater, N.J. ,**

#### **July 2005-Present**

- Market and promote pharmaceutical products to Northern New York Physicians
- Entrepreneurial spirit, designed individual business plans to meet and exceed goals.
- Manage \$12,000/year marketing budgets for dinner programs and other educational programs to expand business portfolio
- Certified Sales Trainer
  - I use a philosophy “ the teacher always out learns the student”
  - Sales data platform trainer for the Region
  - Train new hires within the District
  - Provide Cross regional training programs
  - Implement and Designed technology training via a WebEx Series for a 5 North East States.

#### **Accomplishments:**

- **2010 & 2011 National Sales Professional- Top 7% in the United States in Sales**
- Currently Rank in Sales; #7 out of 67 in the Region ( Boston Region),
- 1<sup>st</sup> Quarter 2013, 3<sup>rd</sup> Quarter 2013, 1<sup>st</sup> Quarter 2014 District Contributor Award
- 1<sup>st</sup> Quarter 2009, 2<sup>nd</sup> and 4<sup>th</sup> Quarters 2008 and 4<sup>th</sup> Quarter 2007 Sales Leadership Champion

## **Administrative/ Sports Management Experience**

- **2009 United States Youth Soccer National Administrator of the Year**
- **2009 New York State West Youth Soccer Association Administrator of the Year**

### **Recreation Director, New York State West Youth Soccer Association, November 2011 to Present**

- Manger and Grow NYSW Recreation Soccer. Serving over 52,000 recreation soccer players.
- Implemented and developed parent coach training modules for recreation coaches (101 Course)
- Created on-line training activities for recreation coaches
- Train coaches within the State Association- designed 101 Course curriculum ( trained over 500 coaches 2014 YTD) and E License
- Created a brand name for recreation soccer to the NYSWYSA members
- Orchestrated multiple Soccer Festival with professional teams in our market, these events encouraged, fun fair play for all Recreation players. We reached over 2000 players, families and coaches during these festivals.
- Reached 80 Recreation Clubs and identified needs for each of these clubs.

### **Founder /Past-President, Northern New York Youth Soccer League, Watertown, NY, November 2006-2011**

- Launched the first ever United States Youth Soccer Association Sanctioned League in Northern New York
- Created a clear vision and philosophy for all to adopt. A Philosophy that encourages community spirit, competitive Soccer, fair play and the growth of the game.
- Organized 9 board members to help manage the vision of the league and uphold the integrity of the By-laws and League rules
- Led the expansion of 11 teams in 2007 teams to 70 teams in the 2010 season in a 4 county area.
- Create and administrator of the NNYSSL league Schedule for 8 Divisions, Boys and Girls on 26 field location for all 70 teams.
- Organized multiple coaches’ clinics to encourage higher level of youth coaching in our area. Included but not limited to the United States Soccer Federation Courses and New York State West Youth Soccer Association Coaching Courses
- Oversee the Budget Committee and our \$13,000 year financial budget. Ensuring we have resources available for all future programming.
- Organize the Annual NNYSSL Festival. Bringing all 70 teams together for 3 friendly matches. This design is for our soccer community to celebrate our success in “Building a Soccer Community” participation with over 1200 soccer players and their families.
- NNYSSL Festival is the largest ever soccer event/festival in Northern New York, with over 2500 in attendance

### **Camp Director, USA Soccer Camp, Watertown, NY, 2006-Present**

- Oversee all logistics for a day soccer camp with annual attendance of a 220 plus soccer player.
- Coaching staff is comprised of top level College, ODP and High School coaches.
- Promote and advertise to 4 county region and create an alliance with the local YMCA
- Managed annual budget of over \$29,000.

### **Vice-President/Founder/Coach, Indian River United Soccer Club, Philadelphia, NY, December 2002 -2006**

- Founded and restructured an existing program. Through a grass roots effort and a team oriented success we engaged volunteers to look at the existing local soccer program by identifying what we right, what did we do wright, and what can we do better.
- Established By-Laws and a leadership team
- Developed a 10 session development league and designed a curriculum mirroring the Micro Soccer Program
- Developed a travel division that allowed U10 to U18 boys and girls to experience tournament play outside of the Northern New York area, Exposing players to higher level of play.
- Coached Under-12 Girls and Under-17 Boys
- Expanded Recreation program from 175 players in 2006 to 400 Recreation players in 2009 .
- Generated annually \$2500 in income from two indoor tournaments we host at Indian River High school .
- Manage an annual budget of \$17,000.00 per year

## **Additional Leadership Experience**

### **TOP Soccer, Instructor Certified & Program Director, Watertown, NY, March 2010-2014**

- Design and manage a soccer program for kids with all types of disabilities - Curriculum and logistics programming

### **President/Founder Brockport Soccer Club**

**2<sup>nd</sup> Vice President, Rochester Area Youth Soccer League, Rochester, NY**

**Founder/President of Brockport Soccer Festival, Brockport, NY**

## **Coaching Licenses/Memberships/Certifications**

- United States Soccer Federation National 'B' License
- USSF National Youth License
- TOPSoccer State Coaching Certificate
- National Junior College Athletic Association Member (NJCAA)
- National Soccer Coaches Athletic Association Member (NSCAA)
- Red Cross CPR
- Red Cross First Aide

## **Computer Skills**

- Microsoft Access, Microsoft Excel, Microsoft Word, Microsoft Power Point and Microsoft Publisher

## **References**

**Rich Wagner**                      **Corning, New York**                      **607-329-6116**  
*Assistant Director, US Youth Soccer Region I*

**Dean Foti**                              **Syracuse, New York**                      **315-956-2799**  
*Technical Director, NYSWYSA*

**Amy Gush**                              **Corning, New York**                      **607-962-9923**  
*Executive Director, New York State West Youth Soccer Association*

**William Mckee,**                      **Rochester, New York**                      **585-746-5588**  
*Boys Varsity Coach, Bishop Kearney*